

REITLER



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Experience

Scott's practice focuses on venture capital, mergers & acquisitions, private equity and corporate restructurings as well as general corporate and business matters. Scott is a leading venture attorney, representing both venture funds and their portfolio companies and regularly advises companies and entrepreneurs on business planning and strategic matters. Notable venture fund clients include Energy Impact Fund, Edison Partners and Osage Venture Partners. Scott has extensive transactional experience in software, SAAS platforms, energy tech, e-commerce, ad tech, financial services, life science, medical devices, music and music publishing and aviation.

Scott's experience extends to corporate restructuring transactions, representing secured and unsecured creditors, investors, company executives and boards of directors in restructuring and reorganization proceedings, as well as purchasers and sellers of distressed assets.

Prior to joining the firm as a member in 1999, Scott practiced with Covington & Burling (formerly Howard, Darby & Levin) focusing on general corporate and transactional matters.

Scott is a frequent speaker and panelist on issues affecting the venture capital markets and has lectured on corporate law with the New York City Bar Association CLE Program. Scott also serves on the advisory board of investment funds.

Education

Hofstra University School of Law (J.D., 1992), with high honors, where he was a member of the Hofstra Law Review.

State University of New York at Albany (B.A., 1989).

Professional

- Member of Board of Directors of Accord Media since 2012
- Served as the Chairman of the ABCNY's annual corporate "bridging the gap" CLE program.

Admissions

Southern and Eastern District Courts of New York

New York

Massachusetts

Recognition

Ranked New York Super Lawyer (2006, 2007, [2019](#))

Transactions

- Represented **Propeller Airports LLC**, a leader in investment, development and management of general aviation and commercial service airports throughout the U.S., in connection a significant investment by Global Infrastructure Partners, a leading global infrastructure investment firm, and GIP's limited partner, the Washington State Investment Board, in Propeller's Paine Field airport project located in Everett, WA.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Class A Preferred Stock of eSmart Systems AS, a Norwegian company that builds and delivers software solutions for inspections of powerlines, grid maintenance planning and energy flexibility optimization.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series B Preferred Stock financing of Marketing Evolution, a leading provider of global AI-based marketing optimization and analytics software.
- Represented an incoming senior executive in connection with the negotiation and documentation of employment and compensation terms with Uber Technologies Inc. (**NYSE:UBER**)
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the parent company of BHI Energy, an industry-leading provider of specialty services and staffing solutions to support the daily operations, routine maintenance and capital investment requirements for the power generation, oil & gas, and electricity transmission & distribution end markets.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series C-1 Preferred Stock financing of Attivo Networks, Inc., the award-winning leader in cybersecurity threat detection.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series B Preferred Stock financing of Arcadia Power, a leading nationwide renewable energy company.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series C-1 Preferred Stock financing of Solar Mosaic, Inc., the nation's leading residential clean energy lending platform.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series B Preferred Stock financing of ViriCiti, the world's leading electronic vehicle fleet efficiency technology company.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series B Preferred Stock financing of Remix, a platform for designing and managing a city's transportation future.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Class C Preferred Shares of ecobee Inc., a developer, manufacturer and distributor of Wi-Fi enabled smart thermostats and other energy efficient smart technology for residential and commercial applications.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series A-1 Preferred Stock of Zeco Holdings, Inc. (d/b/a Greenlots), a developer of energy management solutions focusing on electric vehicle charging infrastructure.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series C-1 Preferred Stock of FirstFuel Software, Inc., a leader in business customer engagement in the energy industry.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series 2 Class B Preferred Shares of Clevest Solutions Inc., a provider of workforce management and smart grid operations software solutions for utilities.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series B Preferred Stock of Advanced Microgrid Solutions, Inc., a developer of advanced energy storage systems and batteries for commercial, industrial and government building owners.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series A Preferred Units of

PowerPHASE, LLC, a developer of advanced aero-thermal technology for power generation and industrial applications.

- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series A Preferred Stock financing of Dragos, Inc., an industrial control systems cybersecurity provider.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series B Preferred Stock of CIMCON Lighting, Inc., the world's leading provider of software powered lighting controllers and Internet of Things (IoT)-enabled Smart City lighting management solutions.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series A Preferred Stock of Arcadia Power, a leading nationwide renewable energy company.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Class A Preferred Shares of Opus One Solutions Energy Corporation, a software engineering and solutions company and the developer of GridOS®, an intelligent energy networking platform which optimizes complex power flows and can deliver real-time energy management to distribution utilities and other managers of distributed energy assets.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the convertible debt financing of Enchanted Rock, Ltd., a developer, builder and operator of cost-effective microgrids that help companies manage physical and financial risk associated with electricity.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series A Preferred Stock of Sense Labs, a leading home energy and awareness platform.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series C-2 Preferred Stock of Autogrid Systems, a leader in big data analytics and control software for the electricity and energy industry.
- Represented **Energy Impact Partners LP**, a fund focusing on investments in technologies and projects that optimize energy consumption and improve sustainable energy generation, in connection with its investment in the Series B Preferred Stock financing of Spark Community Investment Company, operator of a technology platform and related investment vehicles to finance, sell, install, maintain, upgrade and operate small and medium sized energy efficiency upgrade projects.
- Represented **Global Healthcare Partners**, a healthcare industry and private equity investment group, in its acquisition of a controlling interest in MPD Chemicals, a leading manufacturer of specialty chemicals primarily used in medical devices, industrial materials and pharmaceuticals, with three distinct manufacturing units: Monomer-Polymer and Dajac Labs, Silar Laboratories, and IsoSciences.
- Represented **Kali Laboratories**, a developer and manufacturer of generic drugs, in the acquisition of Kali by Par Pharmaceuticals (NYSE:PRX) for \$140,000,000 in cash.
- Represented **LifeStreet Media**, a leader in global in-app advertising for Facebook, Apple (iOS) and Android developers, in connection with a recapitalization and investment by Nautic Partners, a Providence-based private equity firm that has managed over \$2.5 billion of equity capital.
- Represented **Cutanea Life Sciences, Inc.**, a dermatology development company, in connection with its acquisition through a merger by Maruho Co., Ltd, a leader in the development and commercialization of dermatological products in Japan.